asg technologies®

ENTERPRISE IT & ASG SYSTEMS PORTFOLIO

YOUR SYSTEMS SALES TRANSFORMATION JOURNEY

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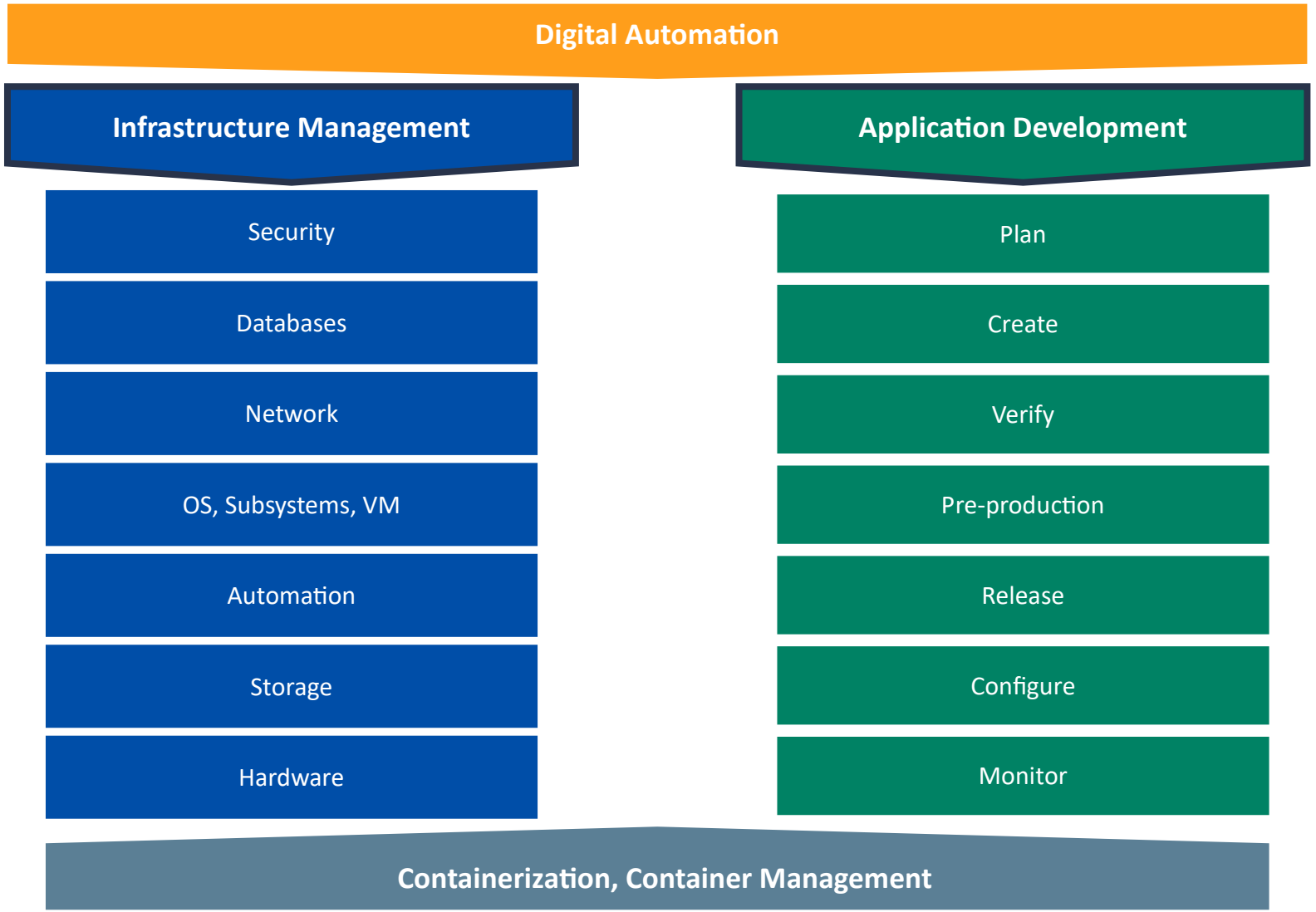
ENTERPRISE IT

INFRASTRUCTURE MANAGEMENT & APPLICATION DEVELOPMENT



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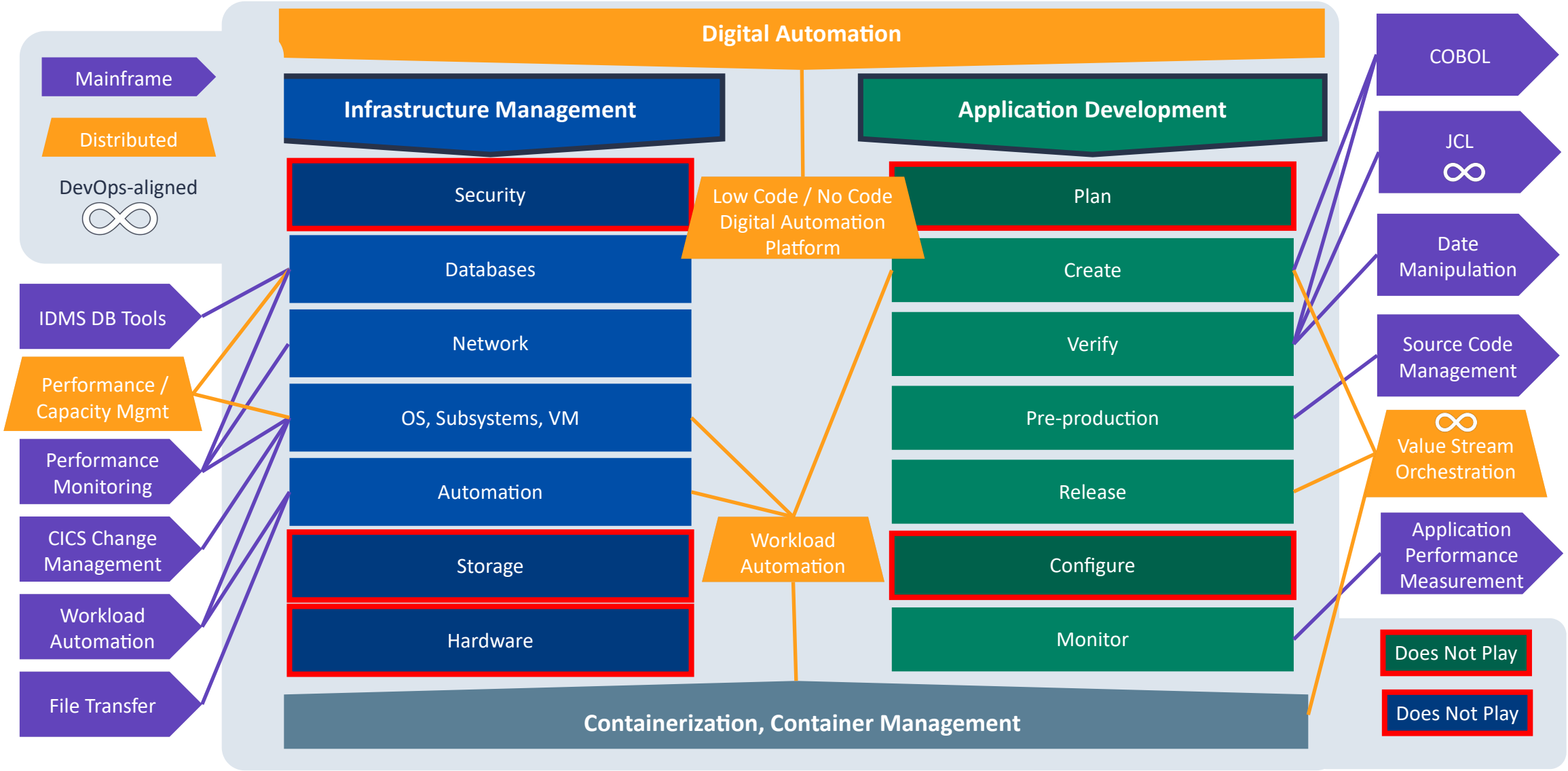
WHERE ASG SYSTEMS FITS…

COMPREHENSIVE VIEW



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GLOBAL PARTNER ECOSYSTEM

ONE QUALITY BUSINESS RELATIONSHIP AT A TIME

BUSINESS PARTNERS

ensono

RMT ROBERT MARK TECHNOLOGIES

SIRIUS

Mainline INFORMATION SYSTEMS

Xmeg Technologies Sdn Bhd 978479-M

GLOBAL OUTSOURCERS

DXC.technology

CGI

Atos | Syntel

IBM

NTT DATA

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CUSTOMERS IN ACTION

FINANCIAL SERVICES

BANK OF AMERICA

CRÉDIT AGRICOLE

Citizens Bank

citi

SOCIETE GENERALE

SEI New ways. New answers.

Morgan Stanley

INSURANCE

Nationwide

AMERICAN FIDELITY a different opinion

PRIMERICA

AIG

Mutual of Omaha

HEALTH & PHARMA

Celgene

TRANSPORTATION

CSX

UNITED

GOVERNMENT

Social Security Administration USA

OPERS

COMMUNICATIONS

verizon

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ASG'S DIFFERENTIATORS AND PROOF POINTS

LEVERAGING TRADITIONAL SOLUTIONS WHILE EMBRACING A MODERN APPROACH

MAINFRAME TO CLOUD, OPTIMIZE PERFORMANCE

- *Optimize, automate processes*
- *Rationalize & consolidate spend*

With ASG, ONEY broke down silos & 'discovered' the mainframe to enhance productivity and mitigate risk.

DRIVE TRUST IN DATA

- *Mitigate data compliance risks and concerns (LIBOR and Privacy)*
- *Rationalize and lower TCO*

ASG Helped American Fidelity Assurance Cut Duplicate Data Fields by 97.5%

MODERNIZE, GOVERN, AND TRANSFORM CONTENT CENTRIC PROCESSES

- *Lower TCO, improve time to value*
- *Mitigate compliance risks*
- *Actionable automation*

Reliance Nippon Life Increased Sales Productivity 50%, Transaction Size 30% with ASG.

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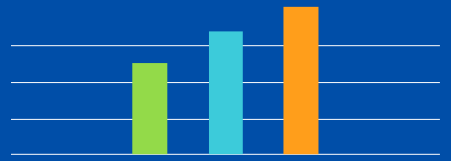
ASG BACKGROUND

2019 REVENUE	4 YEARS OF GROWTH & INVESTMENT IN PRODUCTS	GLOBAL EMPLOYEES
~ $225M		1100

3500+ GLOBAL CUSTOMERS

30 YEAR HISTORY

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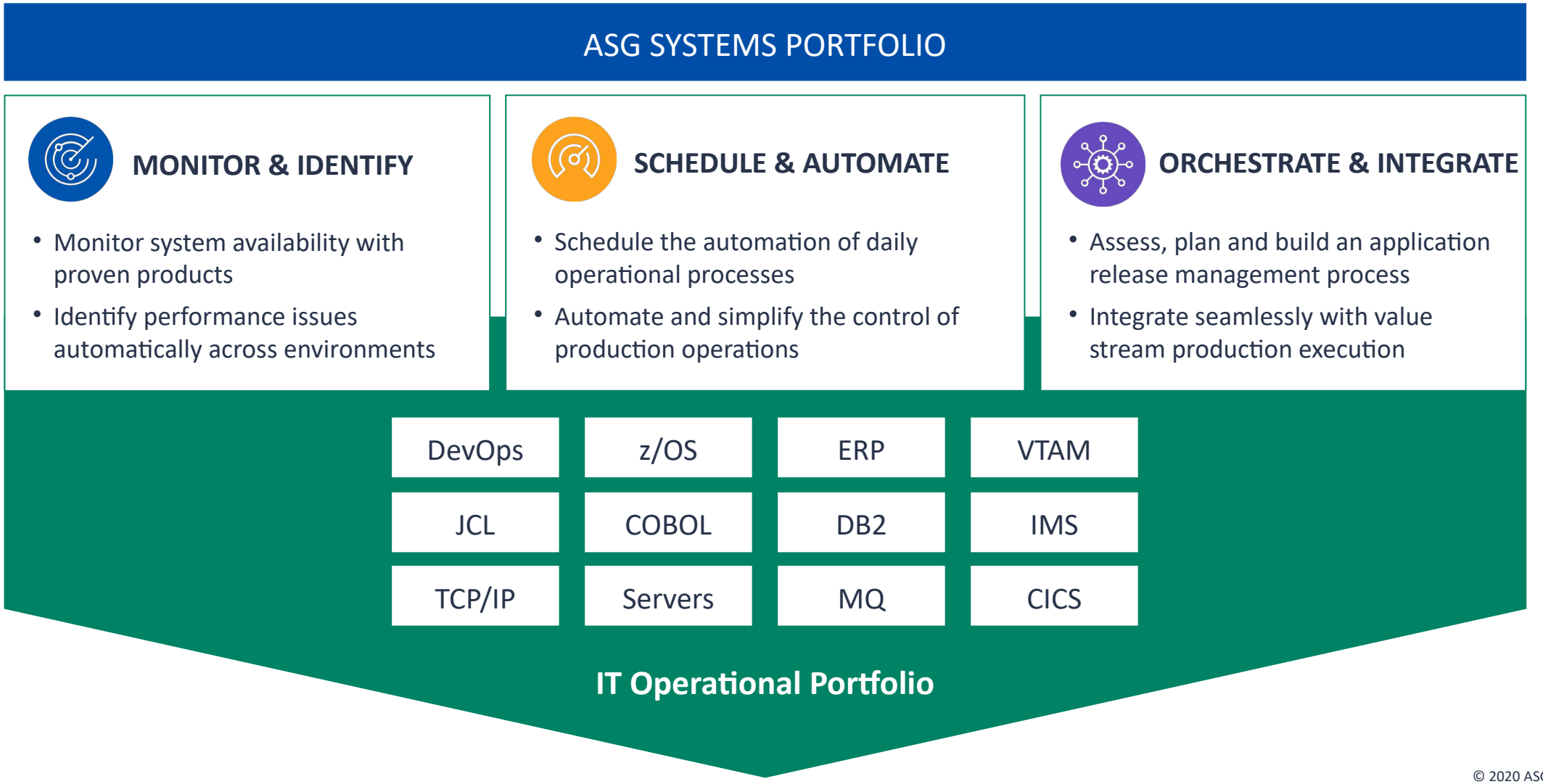
ASG SYSTEMS MANAGEMENT PORTFOLIO

MONITOR, AUTOMATE AND ORCHESTRATE FOR OPTIMIZED PERFORMANCE



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A TRUSTED PARTNER

- Focus on customers, partners, innovation & quality products
- Continue to deliver & support an extensible platform
- Making products easier to use and consume
- Committed to partner ecosystem
- Investment in global support
- Scale and financial strength
- Continued investments-internally & externally

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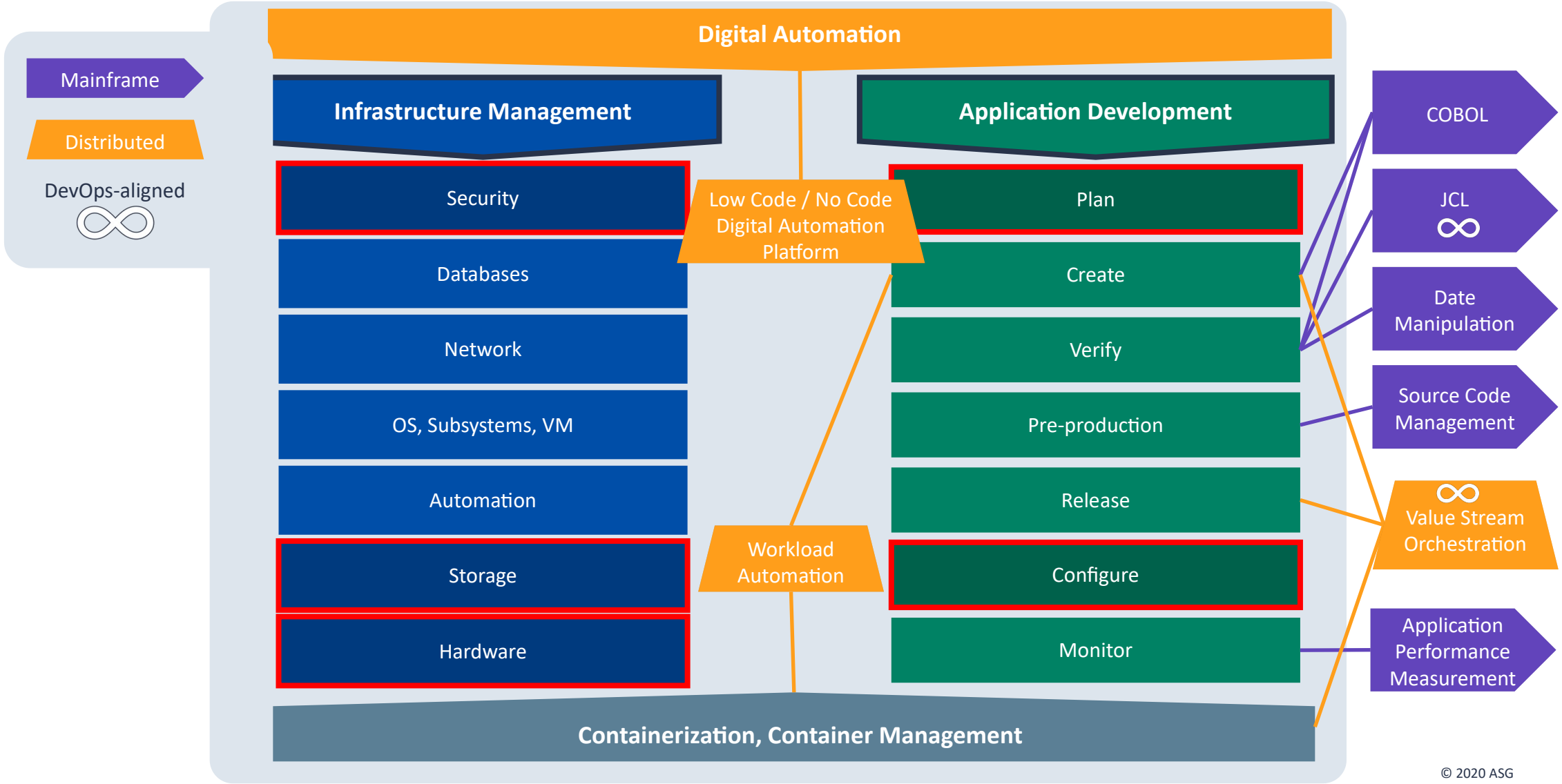
THANK YOU

APPENDIX

WHERE ASG SYSTEMS FITS…

APPLICATION DEVELOPMENT



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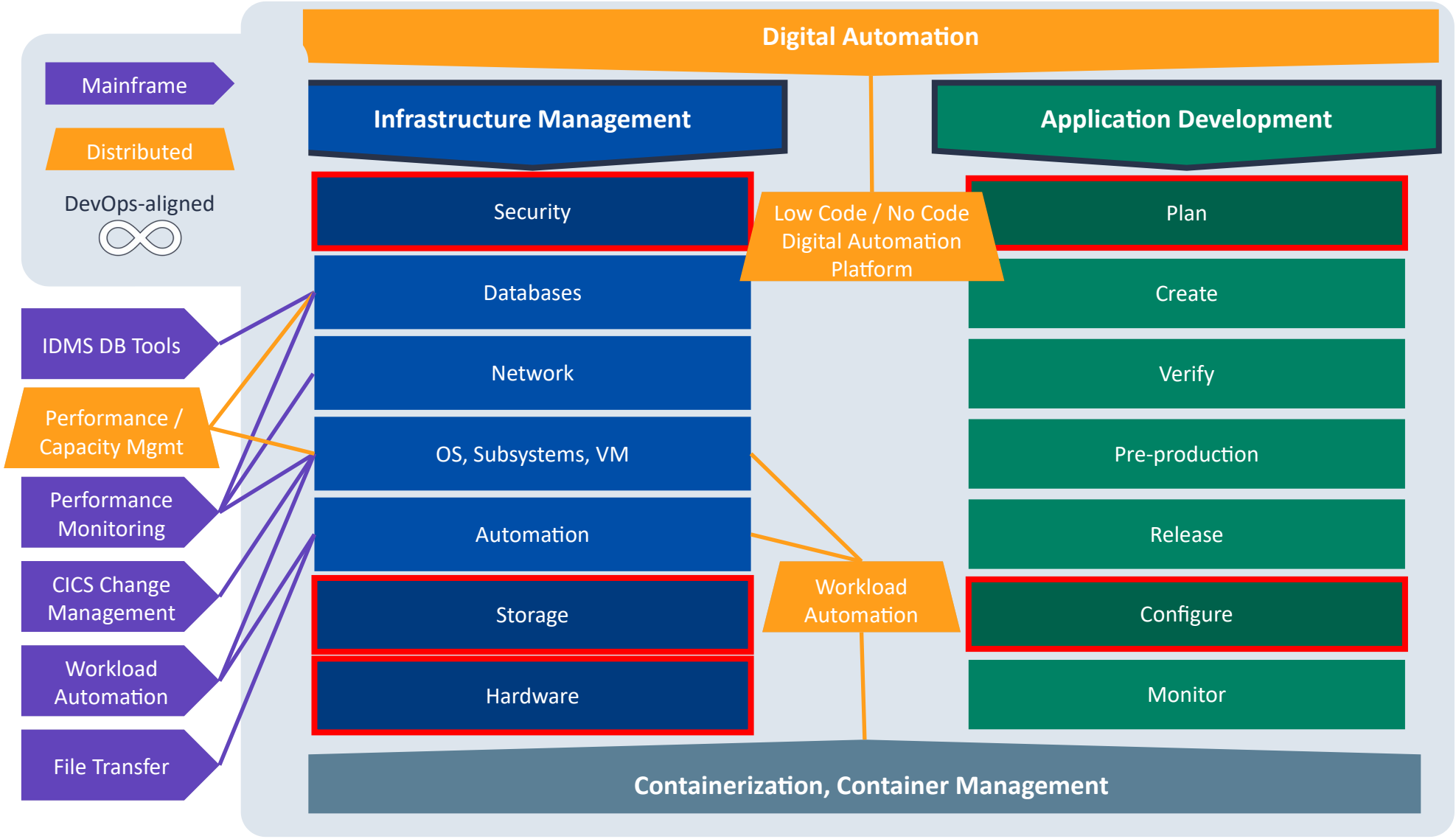
WHERE ASG SYSTEMS FITS…

APPLICATION DEVELOPMENT



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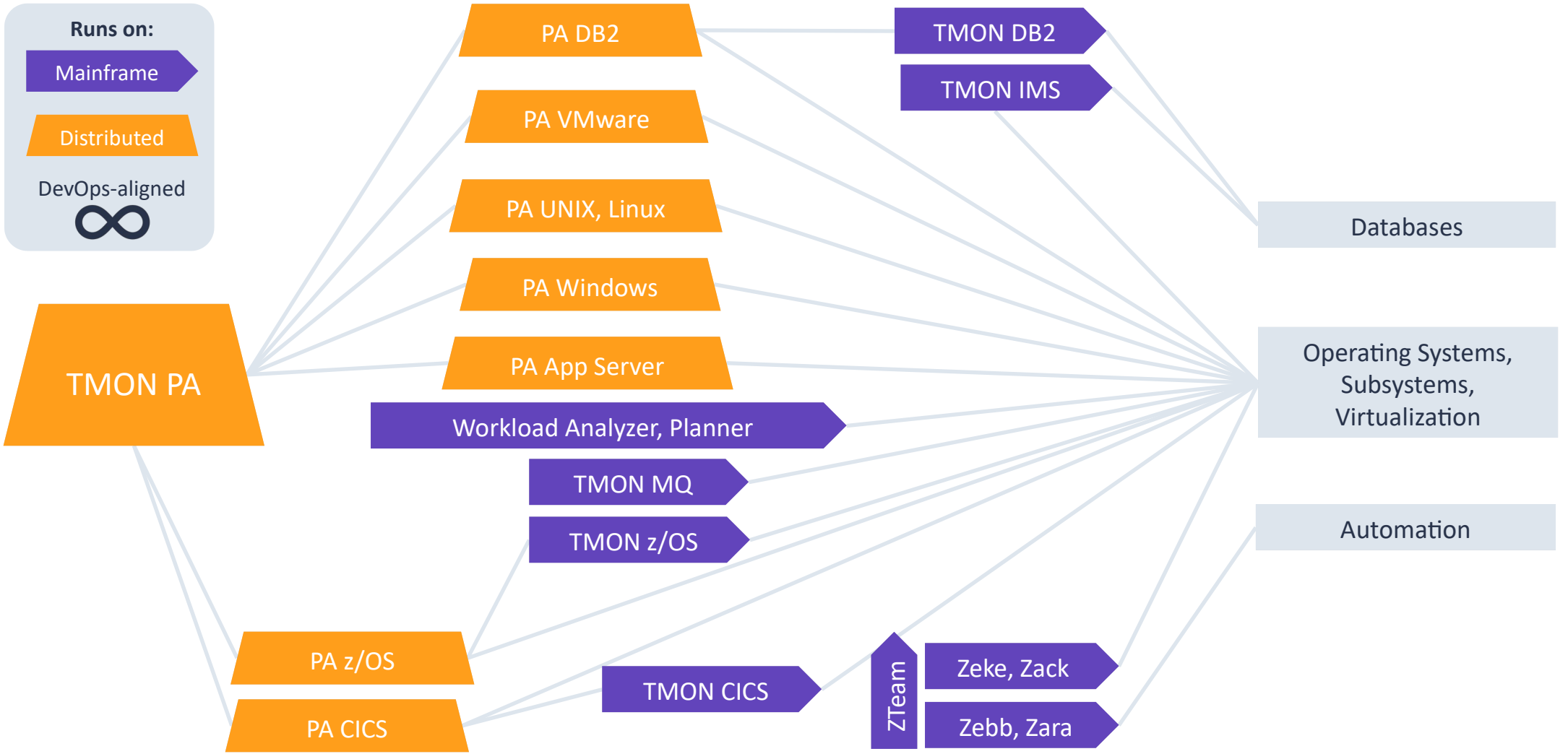
INFRASTRUCTURE MANAGEMENT

TMON, TMON PA, ZTEAM



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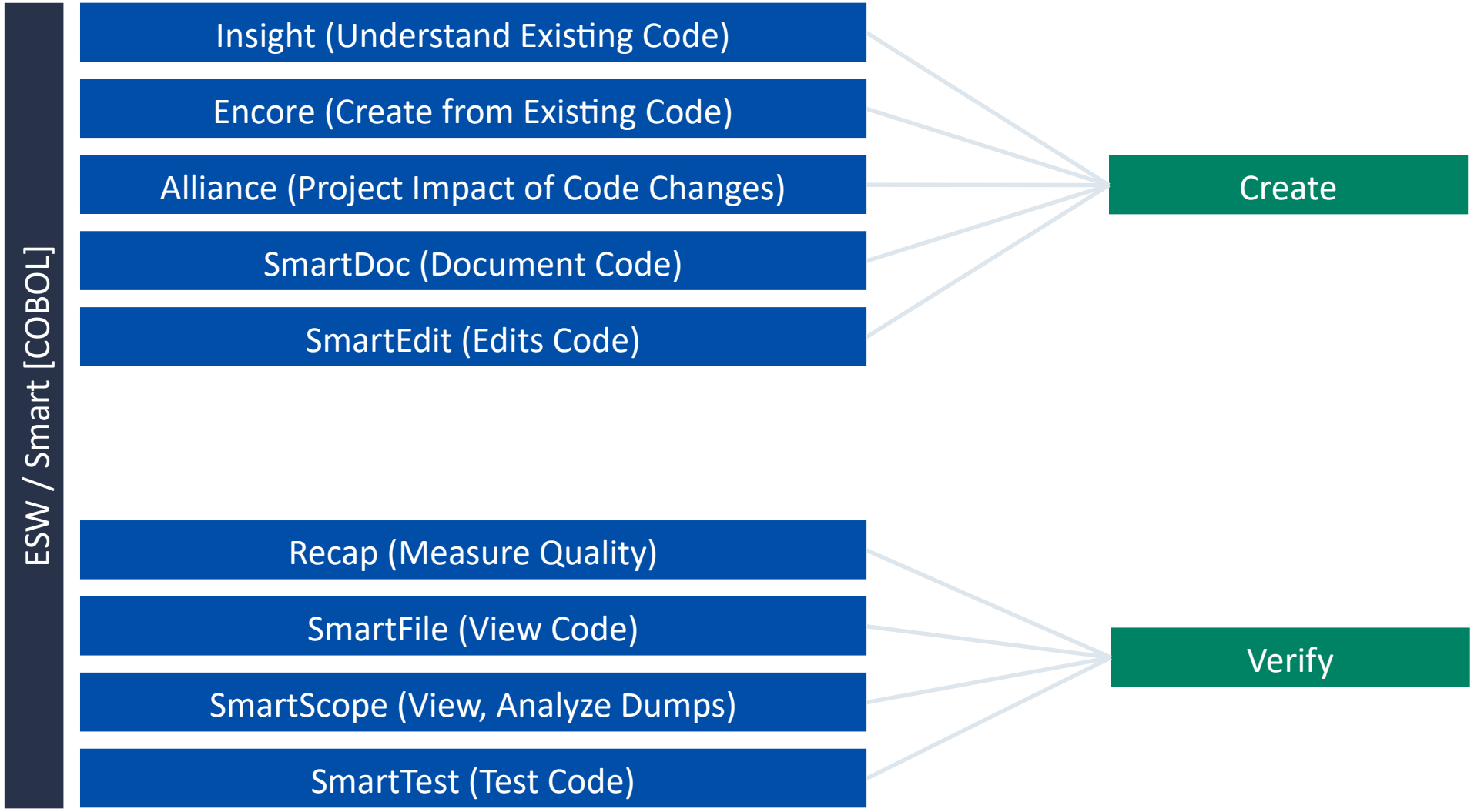
APPLICATION DEVELOPMENT

ESW/SMART [COBOL]



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ENTERPRISE IT – JCL PRODUCTS…

Good

JOB/SCAN

- Robust JCL QA & management
- Install in each LPAR
- No Eclipse Plugin for DevOps

Better

JOB/SCAN with DevOps Enablement

- Robust JCL QA & management
- Eclipse Plugin for DevOps
- Install in each LPAR
- Integrates with DOCU/TEXT for automated capture, cross-reference, & store of JCL

Best

PRO/JCL

- Robust JCL QA & management
- Eclipse Plugin for DevOps
- Sysplex aware – check JCL for one LPAR from another LPAR
- Integrates with DOCU/TEXT for automated capture, cross-reference, & store of JCL

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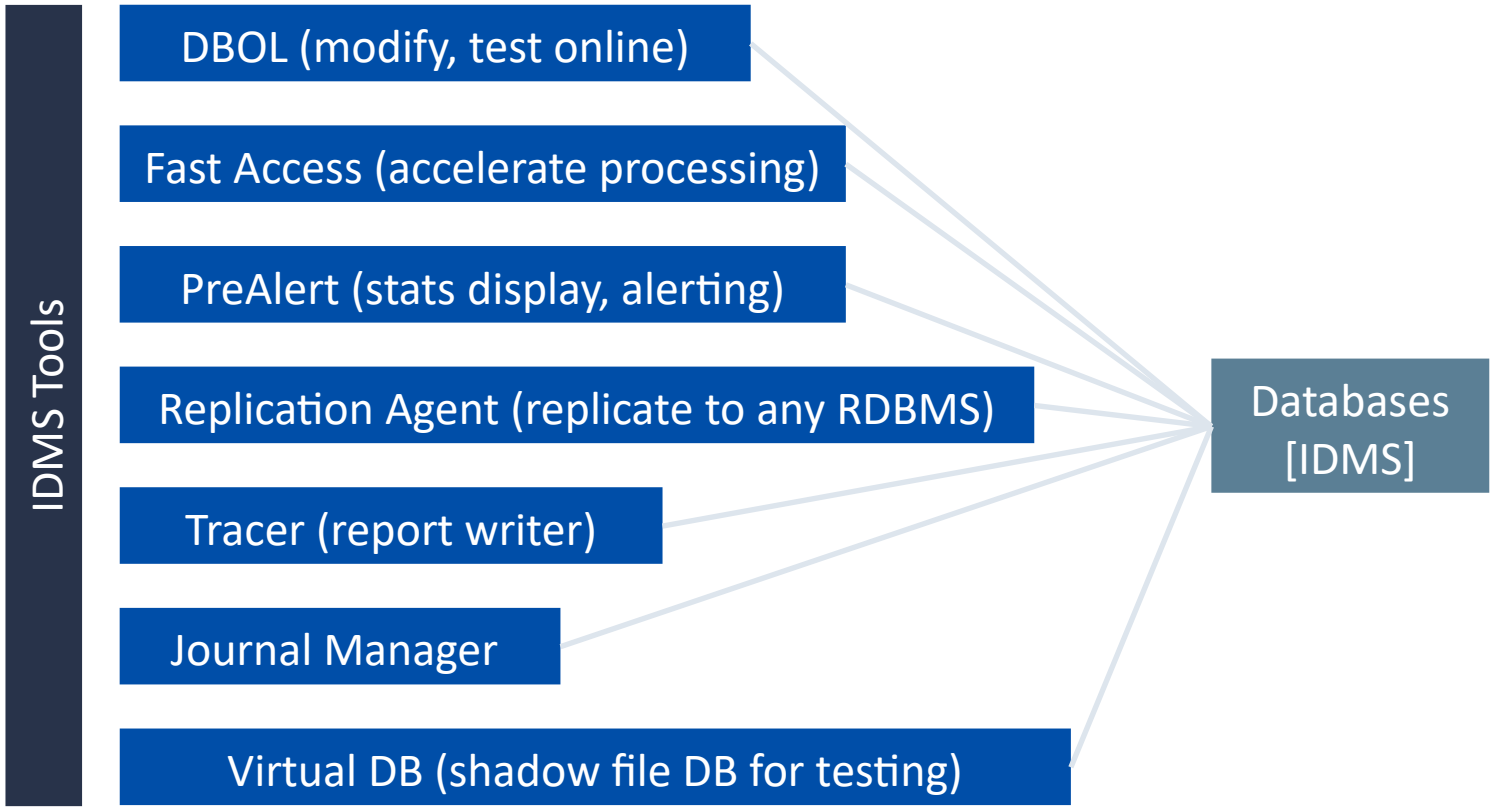
INFRASTRUCTURE MANAGEMENT

IDMS TOOLS

IDMS is a relational database offering for mainframe that Broadcom/CA makes available for use with their products as a ‘no-cost’ alternative to IBM DB2.



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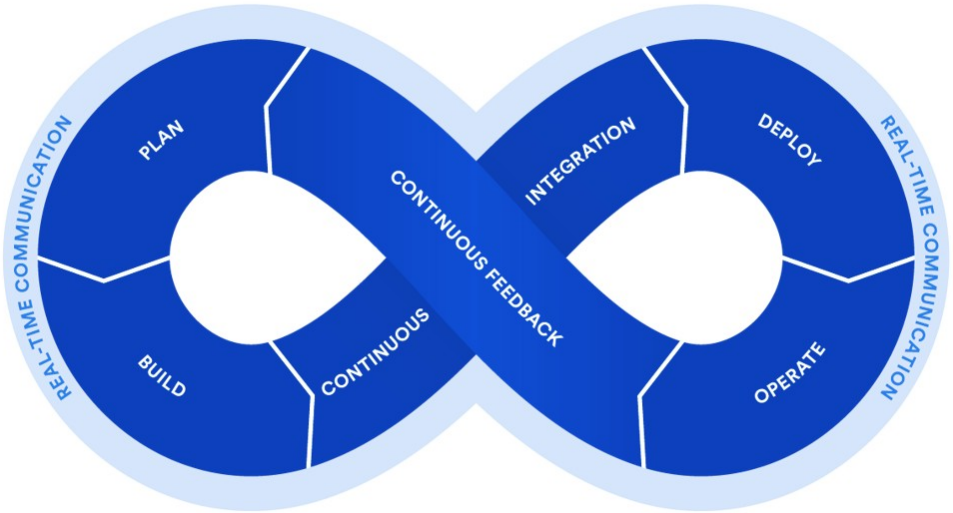
SETTING THE STAGE

- **DevOps**
  - The set of practices that emphasize the collaboration and communication of developers, testers, IT, automating the process of delivery and infrastructure changes
- **DevOps Toolchain**
  - The products or “tools” that work together to enable the DevOps philosophy
- **CI/CD Solutions**
  - Continuous Integration/Continuous Delivery solutions are part of the DevOps Toolchain

Compuware ISPW

puppet

CHEF



Jenkins

git

kubernetes

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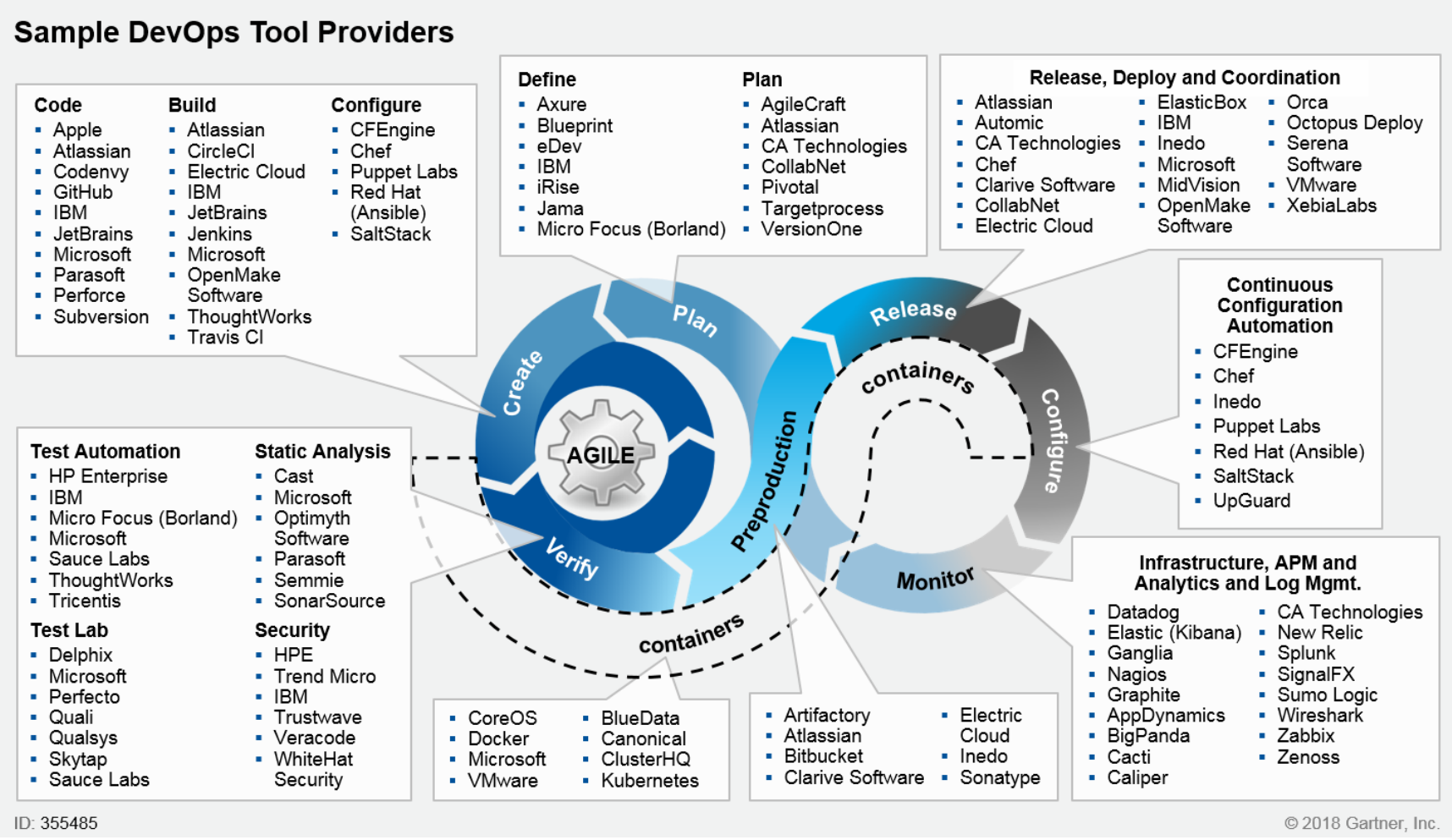
DECONSTRUCTING THE DEVOPS SPACE

GARTNER



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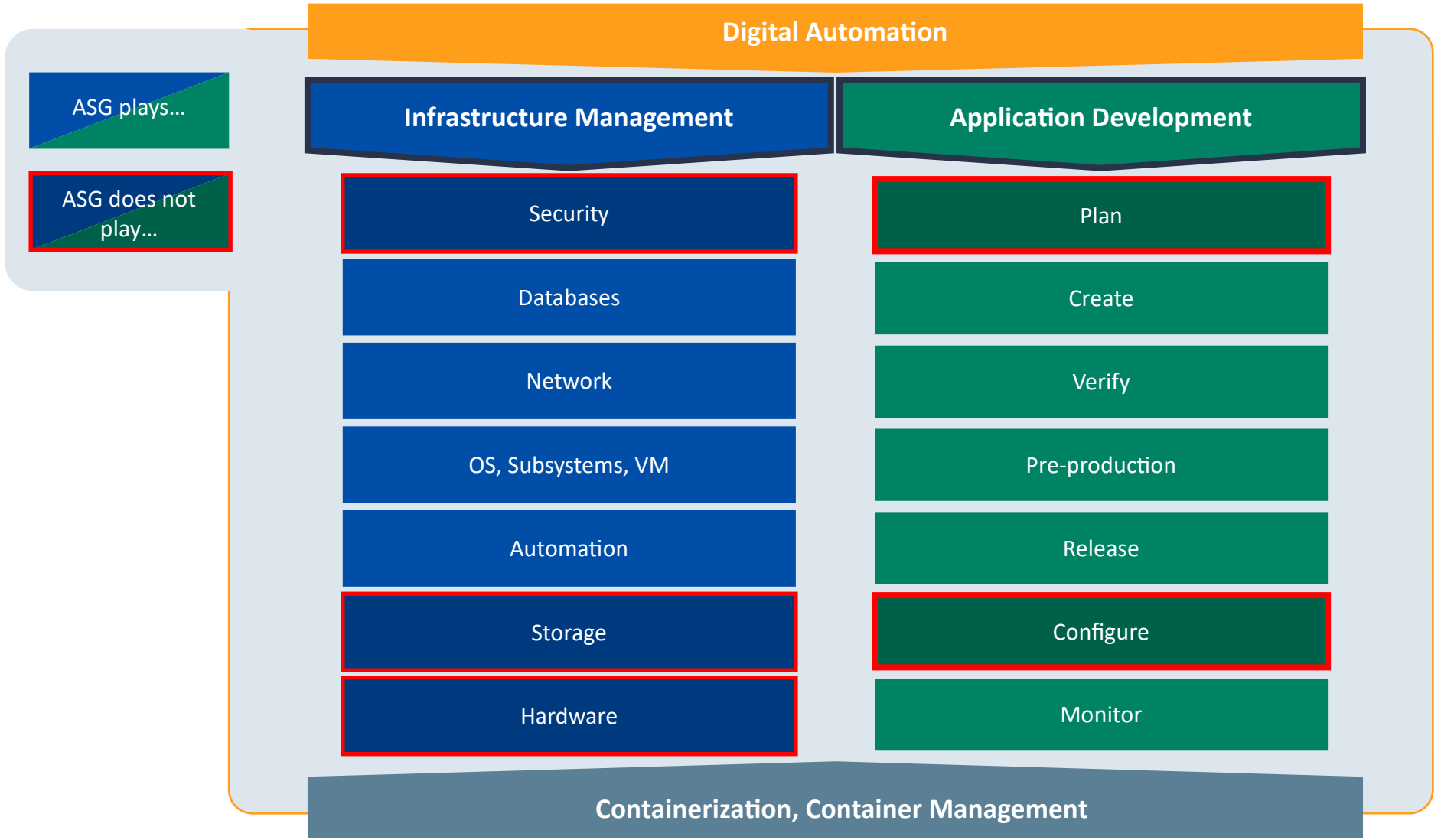
WHERE ASG SYSTEMS FITS…

APPLICATION DEVELOPMENT



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